

# Counties Energy Trust

Annual Report  
For the Year Ended  
31 March 2023



[www.CountiesEnergyTrust.org.nz](http://www.CountiesEnergyTrust.org.nz)  
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# Contents

3	Directory
4	Chair's Report
8	Trustees' Statement
9	Consolidated and Separate Statement of Comprehensive Income
10	Consolidated and Separate Statement of Changes in Equity
11	Consolidated and Separate Statement of Financial Position
12	Consolidated and Separate Statement of Cash Flows
13	Notes to, and forming part of, the Consolidated and Separate Financial Statements
47	Statement of Service Performance
49	Independent Auditor's Report



# Counties Energy Trust Directory for the year ended 31 March 2023

## Nature of Business

The Trustees have 100% ownership of Counties Energy Limited (the “Company”).

The shares of the Company are held in Trust for the users of the Company Lines network, the beneficiaries, also known as consumers, of the Trust.

The Counties Power Trust was constituted on 17 May 1993 by a Trust Deed dated 10 May 1993. By a Deed of Resettlement, dated 14 September 1995, all the assets of the Counties Power Trust were resettled on the Trustees of the Counties Power Consumer Trust.

In August 2021 the Trustees changed the name of the Trust to Counties Energy Trust. The purpose was to align itself with the renaming of the Company – from Counties Power Limited to Counties Energy Limited.



Trustees (L to R): Mike Marr, Christine Rupp (Chair), Don Thomson, Phil Beston, Alan Eyes.

<b>C P Rupp</b>	(re-elected Aug 2021)	JP, Post Grad Dip Sc
<b>P S Beston</b>	(stood unopposed Aug 2019)	Registered Electrician
<b>A D Eyes</b>	(re-elected Aug 2017)	M Com, Dip Mgt, CA, CMA
<b>M J Marr</b>	(elected Aug 2021)	Adv Dip Bus, Dip Mgt, Dip Integrated Risk Mgt, Dip Project Mgt
<b>D W Thomson</b>	(stood unopposed Aug 2019)	Retired Company Director

**Secretariat Service:** Red Office Limited  
**Solicitor:** Simpson Grierson  
**Bankers:** ANZ Bank New Zealand Limited  
ASB Bank Limited  
Bank of New Zealand  
**Auditor:** RSM Hayes Audit

# Chair's Report for the year ended 31 March 2023

To the Beneficiaries (Connected Consumers) of Counties Energy Limited:

It is my privilege to present this report on behalf of the Trustees of Counties Energy Trust, for the year ended 31 March 2023.

## Trustees

Five elected Trustees continue to hold 100% of the shares of Counties Energy Limited (the Company), in trust for the present and future Consumers served by the Company's lines network, who are the only beneficiaries.

## Meetings

During the financial year ended 31 March 2023, there were 15 scheduled meetings held: including 9 Trustee meetings, the Company's AGM (July), the Trust's AGM (August), various meetings with Company Directors as well as combined Company / Trust workshop and strategy meetings.

In addition to the scheduled meetings held, the Chair, Secretary and one or more Trustees and/or Directors held other meetings and had discussions on numerous occasions to give attention to particular matters.

The Trust gratefully acknowledges that Company Chair, Vern Dark, other Directors and Management have been readily available for consultation.

## Professional Development

- The Trust is a member of Energy Trusts of New Zealand, [www.etnz.org.nz](http://www.etnz.org.nz) the national organisation for energy trusts, who provide support and guidelines to promote the best outcomes for the people and regions the trusts serve. Four Trustees attended the ETNZ conference held in May 2022, and all Trustees attended the November conference, which was an opportunity to share knowledge and to hear from key stakeholders involved in the energy sector. During the year, I was appointed Deputy Chair of ETNZ.
- Downstream Conference is the energy sector's annual strategic forum, and this was held in March and was attended by Mr Beston and myself.

The Annual Report is an appropriate vehicle to re-state the foundation of the Trust. Beneficiaries of the Trust are, in general terms, those persons who have premises connected to the Counties Energy Network. More specifically, a beneficiary of the Trust is a person (which includes individuals, corporations, partnerships, joint ventures, associations, trusts, organisations, government departments and local authorities) who:

*at any appropriate date designated by the Trustees from time to time are named in the records of the Company and/or any Electricity Supply Business as persons whose premises are connected to the Company's lines network within the District and who are liable (whether alone or jointly or with any other person) for payments to any Electricity Supply Business for electricity conveyed in relation to those lines... ;*

Between them, the Trustees hold 100% of shares in Counties Energy Limited in trust. Under this form of ownership only the Trustees can sell the shares. The advantage to you as a connected consumer is that the Company is directed and managed so that you may receive the benefits.

Compare this with a private ownership structure (as occurs with some lines network companies in New Zealand) whereby the companies are managed so as to maximise profits for their owners, who frequently are from outside the region or even overseas.

Trust ownership of our network company therefore ensures the economic benefits remain in our area.

## Chair's Report (continued) for the year ended 31 March 2023

### Trustees' Functions

As the holders of all the shares in Counties Energy Limited, Trustees have an important role:-

1. The Trustees appoint the Directors of Counties Energy Limited;
2. The Trustees monitor the performance of the Company;
3. The Trustees participate in the direction of the Company by commenting on the annual Statement of Corporate Intent as it is developed. They also review (and report) on the performance of the Company against the previous years' Statements of Corporate Intent;
4. The Trustees are required by law to act as diligent shareholders. This duty includes being fully aware of the strategic long-term likely value of the Company to its consumers. Taking this into account, Trustees exercise their voting powers in respect of any matters proposed by the Company which affect either the level of the shareholding or which propose modifications of the rights of the shareholders.

Examples of the Trustees acting as diligent shareholders include:-

- At intervals of no more than 10 years, prepare a report considering options for the future ownership of the shares. The next report to Consumers is currently being prepared.
  - Make decisions on merger proposals;
  - Decide upon any Company recommendations to alter the capital structure of the Company;
  - Review and monitor the performance of Counties Energy Limited on a quarterly basis.
5. The Trustees attend to the management of Trust affairs through monthly meetings and the engagement of a Secretariat service as primary adviser; and
  6. The Trustees must prudently seek out independent qualified advice in regard of major issues.

In exercising these powers, the Trustees are required by law to hold the interests of the consumers paramount over the interests of other parties.

The Trustees have no power, no authority and no discretion to participate in the management of the Company, but require accountability from the Board who collectively is responsible for Governance of the Company.

### Performance Measures of Counties Energy Limited

Under section 44 of the Energy Companies Act 1992, the Company is required to report its performance against targets set out in the Statement of Corporate Intent.

The Company, with the support of Trustees, granted discounts of \$12.7 million (including GST) in the past calendar year.

The previous year saw \$12.5 million returned to consumers.

The growth in the Franklin area has seen a further increase in the number of consumers to approximately 47,610 as at 31 March 2023, with an average of 46,963<sup>1</sup> during the year. (2022: 46,366; av 45,785) with a result that the average annual discount received, per connection, was approximately \$270 (2022: \$270).

It is considered that discounts are the most cost-effective means of providing returns to the beneficiaries.

Beneficiaries may wish to take notice that such discounts can only be provided whilst the shares of the Company remain in Trust ownership. If the Trust is ever wound up or its shareholding is diluted, a new form of ownership would be established and such distributions would cease.

The financial performance of Counties Energy Ltd and the Counties Energy Trust for the year ended 31 March 2023 is set out in the accompanying consolidated financial statements.

The Trust congratulates the Company for its excellent bottom-line results as well as its innovations and forward thinking. The Company takes pride in being innovative as it has been a finalist for 4 consecutive years in Deloitte's Energy Excellence Awards and in 2019 won the 'Network Initiative of the Year' category – the only EDB to do so.

<sup>1</sup> Average number of connection points used in Commerce Commission disclosure reporting for the year.

# Chair's Report (continued) for the year ended 31 March 2023

## Strategic Considerations

Each month the Chair and CE of the Company meet with the Trust Chair and another Trustee, to review and discuss key aspects of the Company's performance.

The Management team, led by Judy Nicholl, has added great value to the Company this past year. Trustees congratulate Management and the Board of the Company, led by Vern Dark, for their success.

The 17 Nelson Street property was bought by the Trust in June 2021. The Trust executed a loan arrangement with the Company for \$1,132,600 to finalise the purchase of the land, and this loan was repaid by the Trust on 28 March 2023. The Trustees believe that this strategic acquisition will provide future returns for the Trust in the form of rental income, as well as significant benefits to wholly owned subsidiary, Counties Energy Limited.

An operating lease between Trust (Lessor) and the Company (Lessee) was put in place in 2021. The Trust received \$241,000 +GST in lease payments from the Company for the period 1 July 2022 – 31 March 2023.

Emerging technologies – solar, battery storage, electric vehicles, smart meters and smart grids – will revolutionise the electricity industry. The unknowns are how quickly these technologies will reach critical mass from a commercial perspective and how they will combine. These factors, coupled with the unprecedented consumer growth occurring in the Counties Energy supply area, makes the Franklin area probably the most exciting and challenging in the country from an electricity distribution perspective.

This growth and development continues to place increasing demands on the electricity distribution side of the business and Trustees are fully aware that this is core business and will be continuing to ensure that consumers' interests are looked after and protected.

As in past years, the Trust takes an active interest in considering broader industry and ownership issues including through the forum of the Energy Trusts of New Zealand (ETNZ).

## Trust Finances

The Trust's finances are represented in the 'Parent Trust' column within the consolidated financial statements.

For the year ended 31 March 2023, the Trust received income of \$1,679,195 as the Trust repaid the loan of \$1,132,600 to the Company on 28th March 2023, plus incurred loan interest of \$37,434 for the period 1 July 2022 – 28 March 2023.

Total expenses were \$425,061 compared with budget \$533,532. Budgeted costs of approx. \$157k for various consultants' fees and public relations were provided for, but were not utilised. Overall, actual expenditure for the year was approximately \$107,000 less than budget.

The Trust entered into an agreement with Ecobulb Limited to address energy hardship in the Counties Energy lines district. The project known as 'Counties Home Energy Saver Pilot' was primarily funded through MBIE's 'Support for Energy Education in Communities' (SEEC) Programme, by way of agreement between MBIE and Ecobulb Limited for the amount of \$115,000 (+GST).

The Trust funded an additional \$45,000 (excl GST) allocated from the Communication & Public Relations budget as resolved unanimously by the Trustees at their meeting on 21 November 2022. The project commenced on 6 December 2022 and concluded on 18 April 2023.

The programme included:

- (i) Training and equipping of 'Energy Assessors' to undertake 597 household energy assessments.
- (ii) The supply of free house lots of energy efficient LED 'ecobulbs', including downlights, and energy efficient shower heads.
- (iii) Personalised energy education for Householders on how to make their homes warmer and more energy efficient.
- (iv) Help to find the lowest cost electricity retail plan with an electricity retailer.
- (v) Assistance to undertake other energy saving actions.

In addition to the initiative, the Trust also purchased an additional 1,500 energy efficient LED ecobulbs at a cost of \$5,205 (+GST) as giveaways for Consumers attending at the Pukekohe AMP Show in February 2023. The AMP show was an opportunity at which the Ecobulb team and the Trustees held Marquee stalls to engage with Consumers who wished to complete an energy assessment and/or receive free energy efficient LED bulbs and showerheads.

# Chair's Report (continued) for the year ended 31 March 2023

## Directors of Counties Energy Limited

The Directors of Counties Energy Limited at 31 March 2023 were Messrs Vern Dark (Chair), Hamish Stevens (Deputy Chair), David Tompkins, Keith Watson and Ben Iosefa.

The Trustees would like to thank and acknowledge their forward thinking and contributions.

## Trustees of Counties Energy Trust

As at 31 March 2023, the Trustees of Counties Energy Trust were Mrs Christine Rupp (Chair) and Messrs Alan Eyes, Phil Beston, Don Thomson and Mike Marr. Under the terms of the Trust Deed, the longest serving Trustee must retire after six years and be joined by one other. Should more nominations be received than vacancies, an election will be held.

An election is held every two years and there were five candidates standing for the election to be held on 5th August 2023. Messrs Alan Eyes and Phil Beston stood for re-election.

## Information for Consumers

Information is available to view and download from the Trust's website: [www.CountiesEnergyTrust.org.nz](http://www.CountiesEnergyTrust.org.nz) and the following documents and reports are available on the Trust's website.

1. Trust Deed
2. Beneficiary Guidelines for access to information
3. 10-Yearly Ownership review
4. Statement of Corporate Intent
5. The audited Consolidated Financial Statements

The Trust wishes to promote the value of Consumer ownership and to engage with its Consumers.

The Trust provides regular news highlights of its recent activities that either affect or benefit its Consumers. The Trust will continue to seek engagement with its Consumers in a variety of ways, including collaborative opportunities with the Company.

With the exception of Consumer connection, discount or election enquiries, there have otherwise been no formal requests made by beneficiaries for information during the year.

## Amendments to the Trust Deed

There have been no alterations to the Trust Deed in the year ended 31 March 2023.

## Conclusion

Your Trustees will continue to monitor the investment in Counties Energy Limited.

The mutual objectives we share with the Chairman and Directors of the Company will continue, as we strive for the best outcomes for consumers of Counties Energy Limited.

The major asset of the Trust, Counties Energy Limited, has been governed by the Directors and managed by its executive. Thanks are accorded them and the staff who carry out the day to day functions of the business. In particular, I pay tribute to Mr Vern Dark for his contribution to the Company as Chairman.

I thank my fellow Trustees for their contributions to the various matters considered during the year regarding the Trust. Lastly to our very efficient Secretary, Sheena O'Flaherty, for her devotion to providing an excellent service during the year under the umbrella of Red Office Ltd here in Pukekohe.

**Christine Rupp**  
Chair  
15 August 2023

# Trustees' Statement for the year ended 31 March 2023

## Scheduled Trustee Meetings and Attendance

	Formal Meetings Held	Attendance
Christine Rupp	15	15
Phil Beston	15	15
Alan Eyes	15	14
Mike Marr	15	14
Don Thomson	15	14

## Professional Development

	Professional Development Meetings Attended
Christine Rupp	10
Phil Beston	7
Alan Eyes	6
Mike Marr	5
Don Thomson	6

## Remuneration

### Trustees' total remuneration received during the year

	31 March 2023 \$	31 March 2022 \$
C P Rupp (Chair)	43,180	41,270
P S Beston	22,990	21,820
A D Eyes	23,590	22,720
M J Marr (commenced 8 Dec 2021)	23,290	6,969
D M Spratt (retired 8 Dec 2021)	–	14,091
D W Thomson	23,590	22,720
<b>Total for the year ended 31 March</b>	<b>136,640</b>	<b>129,590</b>

## Employees

The Trust is not an employer. Secretarial services are provided by Red Office Limited who are engaged to carry out the administrative tasks of the Trust.

## Trustee Insurance

The Trust Deed indemnifies its Trustees and Officers against any losses or liabilities which arise out of their normal duties as Trustees and Officers, unless the loss or liability relates to dishonesty or breach of trust.

To manage this risk, the Trust carries Trustee Liability Insurance.

# Consolidated and Separate Statement of Comprehensive Income for the year ended 31 March 2023

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>Gross revenue from continuing operations</b>	5	<b>171,043</b>	–	<b>158,504</b>	–
Less Customer discount	5	(11,064)	–	(10,869)	–
<b>Net revenue from continuing operations</b>		<b>159,979</b>	–	<b>147,635</b>	–
Other income and gains	6	275	1,679	395	403
Expenses, excluding finance costs	7	(130,225)	(386)	(107,908)	(470)
Finance costs	7	(6,205)	(39)	(3,856)	(1)
<b>Net profit (Loss) before income tax</b>		<b>23,824</b>	<b>1,254</b>	<b>36,266</b>	<b>(68)</b>
Income tax credit/(expense)	8	(6,928)	–	(10,266)	–
<b>Net Profit for the year after income tax</b>		<b>16,896</b>	<b>1,254</b>	<b>26,000</b>	<b>(68)</b>
<b>Net profit for the year is attributable to:</b>					
Beneficiaries of Counties Energy Trust		16,896	1,254	26,021	(68)
Non-controlling interest		–	–	(21)	–
<b>Net profit for the year</b>		<b>16,896</b>	<b>1,254</b>	<b>26,000</b>	<b>(68)</b>
<b>Items that may be subsequently reclassified to profit:</b>					
Cash flow hedges – net of tax		806	–	1,421	–
<b>Items that will not be reclassified to profit:</b>					
Loss on the revaluation of the distribution system	13	–	–	(9,500)	–
Deferred tax on revaluation of distribution system	9	–	–	2,660	–
Gain on the revaluation of land and buildings	13	4,464	–	3,258	–
Deferred tax on revaluation of land and buildings	9	586	–	–	–
<b>Items that will not be reclassified to profit</b>		<b>5,050</b>	–	<b>(3,582)</b>	–
<b>Total comprehensive income for the year</b>		<b>22,752</b>	<b>1,254</b>	<b>23,839</b>	<b>(68)</b>
<b>Total comprehensive income for the year is attributable to:</b>					
Beneficiaries of Counties Energy Trust		22,752	1,254	23,860	(68)
Non-controlling interest		–	–	(21)	–
<b>Total comprehensive income for the year</b>		<b>22,752</b>	<b>1,254</b>	<b>23,839</b>	<b>(68)</b>

The above consolidated and separate statement of comprehensive income should be read in conjunction with the accompanying notes.

## Consolidated and Separate Statement of Changes in Equity for the year ended 31 March 2023

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>Opening balance as at 1 April</b>		<b>293,215</b>	<b>34,992</b>	<b>269,651</b>	<b>35,060</b>
Profit for the year		16,896	1,254	26,021	(68)
Revaluation of the distribution system (net of tax)		–	–	(6,840)	–
Revaluation of land		–	–	3,258	–
Other comprehensive income		806	–	1,421	–
Revaluation of land and buildings		5,050	–	–	–
Purchase of non-controlling interest		(6,775)	–	–	–
<b>Total comprehensive income</b>		<b>15,977</b>	<b>1,254</b>	<b>23,860</b>	<b>(68)</b>
Transactions with owners in their capacity as owners:					
– Put option arrangement	2(x)	6,775	–	(275)	–
Non-controlling interest:					
– Profit attributable to NCI		–	–	(21)	–
<b>Closing balance as at 31 March</b>		<b>315,967</b>	<b>36,246</b>	<b>293,215</b>	<b>34,992</b>

The above consolidated and separate statement of changes in equity should be read in conjunction with the accompanying notes.

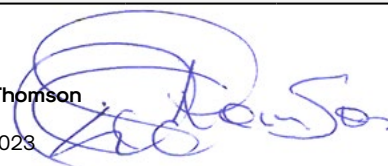
# Consolidated and Separate Statement of Financial Position for the year ended 31 March 2023

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	10	4,677	188	1,071	136
Short term investments		100	100	–	–
Receivables & prepayments	11	19,937	14	18,469	24
Inventories	12	7,744	–	4,891	–
Tax receivable		1,130	–	18	–
<b>Total current assets</b>		<b>33,588</b>	<b>302</b>	<b>24,449</b>	<b>160</b>
<b>NON-CURRENT ASSETS</b>					
Property, plant and equipment	13	498,390	5,184	444,711	5,186
Intangible assets	14	30,347	2	31,531	3
Right of use assets	24	11,688	20	12,065	40
Derivative financial instruments	15	2,899	–	1,779	–
Investment in subsidiary		–	30,797	–	30,797
<b>Total non-current assets</b>		<b>543,324</b>	<b>36,003</b>	<b>490,086</b>	<b>36,026</b>
<b>Total assets</b>		<b>576,912</b>	<b>36,305</b>	<b>514,535</b>	<b>36,186</b>
<b>LIABILITIES</b>					
<b>CURRENT LIABILITIES</b>					
Borrowings	18	15,600	–	–	–
Trade and other payables	16	29,132	45	24,575	29
Employee benefits	17	5,158	–	4,399	–
Lease liabilities	24,27	2,377	14	2,063	18
Deferred income	4 (ii)	648	–	3,076	–
<b>Total current liabilities</b>		<b>52,915</b>	<b>59</b>	<b>34,113</b>	<b>47</b>
<b>NON-CURRENT LIABILITIES</b>					
Trade and other payables	16	–	–	433	–
Deferred tax liabilities	9	62,407	–	56,211	–
Borrowings	18	135,567	–	113,200	–
Financial liabilities	2 (x)	–	–	6,775	–
Lease liabilities	24, 27	10,056	–	10,588	14
Related party loan	27	–	–	–	1,133
<b>Total non-current liabilities</b>		<b>208,030</b>	<b>–</b>	<b>187,207</b>	<b>1,147</b>
<b>Total liabilities</b>		<b>260,945</b>	<b>59</b>	<b>221,320</b>	<b>1,194</b>
<b>Net assets</b>		<b>315,967</b>	<b>36,246</b>	<b>293,215</b>	<b>34,992</b>
<b>EQUITY</b>					
Trust funds	20	30,797	30,797	30,797	30,797
Retained earnings		251,875	5,449	236,756	4,195
Cash flow hedge reserve	21	2,087	–	1,281	–
Revaluation reserve	21	31,208	–	26,158	–
Other reserves	21	–	–	(6,775)	–
<b>Total equity attributable to the owners</b>		<b>315,967</b>	<b>36,246</b>	<b>288,217</b>	<b>34,992</b>
Non-controlling interest		–	–	4,998	–
<b>Total equity</b>		<b>315,967</b>	<b>36,246</b>	<b>293,215</b>	<b>34,992</b>



Christine P. Rupp  
Chair  
15 August 2023

Donald W. Thomson  
Trustee  
15 August 2023



## Consolidated and Separate Statement of Cash Flows for the year ended 31 March 2023

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Receipts from customers (inclusive of GST)		158,677	277	147,922	–
Payments to suppliers and employees		(96,051)	(377)	(77,382)	(551)
Net GST (paid) / received		(5,271)	6	(6,109)	50
Dividend received		–	1,433	–	400
Interest received		2	2	6	6
Interest paid		(6,430)	(37)	(4,047)	–
RWT & income taxes paid		(1,573)	–	(2,588)	–
<b>Net cash inflows from operating activities</b>	23	<b>49,354</b>	<b>1,304</b>	<b>57,802</b>	<b>(95)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
(Purchases of)/proceeds from short term investments		(100)	(100)	2,325	2,325
Proceeds from sale of property, plant & equipment		348	–	1,190	–
Payments for property, plant and equipment		(72,051)	–	(74,144)	(3,803)
Payments for intangible assets-computer software		(2,845)	–	(3,211)	(3)
Purchase of right of use assets (net disposals)		11	–	(5)	–
Acquisition of non-controlling interest		(6,775)	–	–	–
<b>Net cash (outflow) from investing activities</b>		<b>(81,412)</b>	<b>(100)</b>	<b>(73,845)</b>	<b>(1,481)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Proceeds from borrowings		59,000	–	117,000	–
Repayment of borrowings		(21,033)	–	(99,000)	–
Repayment of related party loan		–	(1,133)	–	1,133
Lease repayments		(2,303)	(19)	(2,207)	(18)
<b>Net cash (outflows)/inflow from financing activities</b>		<b>35,664</b>	<b>(1,152)</b>	<b>15,793</b>	<b>1,115</b>
Net (decrease)/increase in cash and cash equivalents		3,606	52	(250)	(461)
Cash and cash equivalents at the beginning of the year		1,071	136	1,321	597
<b>Cash and cash equivalents at end of the year</b>		<b>4,677</b>	<b>188</b>	<b>1,071</b>	<b>136</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 1. General Information

### Entities Reporting

Counties Power Trust was constituted on 17 May 1993 by a Trust Deed dated 10 May 1993 and resettled on 14 September 1995 as Counties Power Consumer Trust.

In August 2021 the Trust changed the name of the Trust to Counties Energy Trust ("the Trust") to align itself with the renaming of the Company, from Counties Power Limited to Counties Energy Limited ("the Company").

Counties Energy Limited owns and operates an electricity distribution network for the conveyance of electricity, supplies electrical equipment, and provides electrical contracting services in the Counties region of New Zealand. The Company, its subsidiaries and joint arrangements, are designated as a profit oriented entity for financial reporting purposes.

ECL Group Limited, a subsidiary, is a leading technical services company specialising in fuel systems and technology solutions in New Zealand. The Company is an unlisted limited liability Company incorporated and domiciled in New Zealand. The address of its registered office is 14 Glasgow Road, Pukekohe.

These financial statements are for the year ended 31 March 2023. The financial statements for the "Parent Trust" are those of the Trust. The Trust is designated as a profit oriented entity for financial reporting purposes.

The consolidated financial statements for the "Group" are for the economic entity comprising the Trust and its wholly owned subsidiary, Counties Energy Limited. For the purposes of complying with NZ GAAP, the Group is designated as a for-profit entity.

The authorisation and distribution of the financial statements will be ratified by the Trustees for issue on 15 August 2023.

## 2. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these consolidated and separate financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

### (a) Basis of preparation

The general purpose financial statements are prepared in accordance with New Zealand generally accepted accounting practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable Financial Reporting Standards as appropriate for profit oriented entities. The consolidated and separate financial statements also comply with International Financial Reporting Standards (IFRS).

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Trust and Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated and separate financial statements are disclosed in note 4.

#### *Statutory base*

The consolidated and separate financial statements have been prepared in accordance with the requirements of the Energy Companies Act 1992, Financial Reporting Act 2013 and the New Zealand Companies Act 1993.

#### *Historical cost convention*

The consolidated and separate financial statements are prepared under the historical cost convention, and where appropriate, modified by the revaluation of financial assets and liabilities and certain classes of property, plant and equipment.

#### *Comparative information*

Certain comparatives have been reclassified to conform with current year presentation.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (b) Basis for consolidation

All material transactions between the Trust and its wholly owned subsidiary are eliminated on consolidation. The Trust's investment in the subsidiaries is stated at cost. Accounting policies for the Group's entities have been changed where necessary to ensure consistency across the Group.

As the consolidated and separate financial statements of the parent Trust present both the Group and individual Trust balances, there is no requirement to also present a separate set of financial statements for the Trust.

### (c) Foreign currency translation

#### *Functional and presentation currency*

Items included in the consolidated and separate financial statements of the Trust and Group's operations are measured using the currency of the primary economic environment in which it operates ('the functional currency'). The consolidated financial statements are presented in New Zealand dollars, rounded to the nearest thousand dollars, which is the Trust and Group's functional and presentation currency.

#### *Transactions and balances*

Foreign currency transactions are translated using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Consolidated and Separate Statement of Comprehensive Income.

### (d) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services (including lines charges) provided in the normal course of business, net of consumer discounts and Goods and Services Tax. Consumer discounts are annual power account discounts returned to consumers and recognised when paid.

The Trust and Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Trust and Group's activities as described below.

#### i) Lines revenue

The Trust and Group provides lines services to consumers allowing connection to the wider distribution network. Such services are recognised as a series of distinct goods or services and are one performance obligation satisfied over time as the consumer simultaneously receives and consumes the benefits of the service. Revenue is recognised as the service is being provided using an output method based on the actual delivery services provided on a daily basis. Consumer discounts represent the annual power discounts returned to the consumers and recognised when paid.

Pricing includes a transmission and distribution charge relating to the operation of the network. Payment is due in respect of the network line service in the month following the service being provided. A receivable is recognised by the Group reflecting the amount owing for services provided.

As the delivery services are a promise to transfer a series of distinct services that are substantially the same, revenue is recognised based on a measure of progress for the single performance obligation that best depicts the transfer of services to the consumer. It is therefore appropriate for revenue to be recognised in line with billing, as this best reflects the transfer of value to the consumer. Revenue will be recognised over time.

#### ii) Metering Revenue

Revenue received from the rental of meters is recognised in accordance with the relevant agreements.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (*continued*)

### iii) Capital Contributions Revenue

The Group provides electrical connection services to customers to support and provide a connection to the wider distribution network. Such contracts are considered to have an enforceable right to payment for the performance obligation for key milestones achieved as specified in the agreement. This single performance obligation is satisfied over time.

Pricing is determined with reference to the time and material associated with a specific contract for electrical work and is based on the level of cost required to enable a connection.

### iv) Interest income

Interest income is recognised using the effective interest method.

The Trust and Group recognise interest when received. Interest on any unexpired investment at the end of the reporting period is accrued at the rate of the particular investment.

### v) Dividend income

Dividends are recognised when received or receivable excluding imputation credits attached to that dividend.

### vi) Rental income

Rental income is recognised on a straight line basis in accordance with the substance of the relevant agreements.

### vii) Sales of Goods

Revenue from sales of goods is recognised at the point in time when control of the asset is transferred to the customer, generally on shipment of goods to the customer.

### viii) Sales of Services

Contracted maintenance services include preventative maintenance (e.g. periodic inspections), corrective maintenance (e.g. repair / replacement of components on an 'as needed' basis) and customer service support (e.g. help line access).

The contract duration is typically 1-5 years and revenue is recognised over time as service is rendered. The customer pays a fixed amount over the contract term in accordance with the payment frequency specified in the contract.

### ix) Financing Components

The Trust and the Group do not expect to have any significant contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Trust and the Group do not adjust any of the transaction prices for the time value of money as this is considered to not have a material impact.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (*continued*)

### x) **Contract Revenue and Contract Costs**

The Group provides contracting services to customers ancillary to its electricity distribution business. Such contracts have an enforceable right to payment for the performance obligation for key milestones specified in the agreement. There is one single performance obligation and it is satisfied over a period of time.

Pricing is determined with reference to the labour and material associated with a specific job. Payment is due in respect of contracting services in the month following the service being provided. A receivable is recognised by the Group reflecting the amount owing for services provided.

Contract revenue is recognised over the period of the contract by reference to stage of completion. The construction contract accounting policy requires estimates to be made of the outcome under each contract, which requires assessments and judgments to be made on a range of factors, such as: recovery of pre-contract costs, changes in the scope of work, contract programmes, maintenance and defect liabilities, and changes in costs.

The Group uses the 'percentage of completion method' to determine the appropriate amount to recognise in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion.

Contract costs are recognised as an expense by reference to the stage of completion of the contract activity at the end of the reporting period. When it is probable that the contract costs will exceed the total contract revenue, the expected loss is recognised as an expense immediately.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is only recognised to the extent of contract costs incurred that are likely to be recoverable.

Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

On the balance sheet the Group reports the net contract position for each contract as either an asset or a liability. A contract represents an asset where the costs incurred plus recognised profit (less recognised costs), exceed progress billings; a contract represents a liability where the opposite is the case.

#### **Contract assets**

A contract asset is the right to consideration in exchange for goods or services transferred to the customer, conditioned on something other than the passage of time, if the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due.

A contract asset is recognised for the earned consideration that is conditional. The contract assets of the Group include retentions relating to services already preformed, but where the right to consideration is dependent on acceptance by the customer. These balances were classified as part of trade receivables in the Consolidated Statement of Financial Position.

#### **Contract Liabilities**

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services, a contract liability is recognised. Contract liabilities are recognised as revenue when the Group performs under the contract. These balances were represented as deferred income in the Consolidated Statement of Financial Position.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (e) Income tax

The income tax expense for the year is the tax payable on the current year's taxable income based on the notional income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the consolidated and separate financial statements.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction.

The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability.

No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

### (f) Goods and Services Tax (GST)

The Group's Statement of Comprehensive Income is prepared so that all components are stated exclusive of GST. All items in the Consolidated and Separate Statement of Financial Position are stated net of GST, with the exception of receivables and payables, which include GST invoiced.

### (g) Impairment of assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they may be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows, which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### (h) Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Bank overdrafts are shown within borrowings in current liabilities in the Consolidated and Separate Statement of Financial Position.

### (i) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impairment. The Trust and the Group recognise lifetime expected credit loss for trade receivables (see details in Note 3 [b]).

### (j) Inventories

Merchandise, raw materials, consumables and work in progress are stated at the lower of cost and net realisable value. Costs are assigned to individual items of inventory on a first-in-first-out basis.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (k) Property, plant and equipment

Land, buildings and distribution assets are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation and any impairment losses (excluding land).

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. At the end of each reporting period, between the triennial period and the valuation, a review is undertaken to ensure that the carrying value of the distribution network is recorded at fair value.

All other property, plant and equipment are stated at historical cost less depreciation and any impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Consolidated and Separate Statement of Comprehensive Income during the financial period in which they are incurred.

Increases in the carrying amounts arising on revaluation of land, buildings and distribution assets are credited to revaluation reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in the Consolidated and Separate Statement of Comprehensive Income, the increase is first recognised in the Consolidated and Separate Statement of Comprehensive Income.

Decreases that reverse previous increases of the same assets are first charged against revaluation reserves directly in shareholders' equity to the extent of the remaining reserve attributable to the asset; all other decreases are charged against the Consolidated and Separate Statement of Comprehensive Income.

When revalued assets are sold, the amounts included in the revaluation reserve account are transferred to retained earnings.

Land is not depreciated. Depreciation is charged so as to write off the cost or valuation of assets, over their estimated useful lives, using either straight-line (SL) or the diminishing value (DV) method.

The following estimated useful lives are used in the calculation of depreciation.

Distribution system	5–60 years SL/DV
Buildings	40–100 years SL/DV
Leasehold improvements	1–40 years SL/DV
Meters and relays	10–15 years SL/DV
Plant and vehicles	1–15 years SL/DV
Fibre network	10–11 years SL/DV

The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period and adjusted if appropriate.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the Consolidated and Separate Statement of Comprehensive Income.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (l) Intangible assets

#### *Computer software*

Computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on a diminishing-value basis (one to seven years). Costs associated with developing or maintaining computer software programmes are recognised as an expense when incurred.

#### *Brands*

Brands acquired in a business combination are recognised at fair value at the acquisition date. They have an infinite useful life and are tested for impairment on an annual basis.

#### *Customer contracts*

The customer contracts were acquired as part of a business combination. They are recognised at their fair value at the date of acquisition and are subsequently amortised on a straight-line basis according to the timing of projected cash flows of the contracts over their estimated useful lives (10 years).

#### *Goodwill*

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired business at the date of acquisition. Goodwill on acquisition of a business is included in intangible assets.

Goodwill acquired on business combination is not amortised. Instead, goodwill is tested for impairment on an annual basis or more frequently if events or changes in circumstances indicate that it may be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units of groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes.

### (m) Leases

Leases are accounted for in accordance with NZIFRS 16 Leases. The Trust and the Group recognise the right of use assets and lease liabilities, except for the leases with a lease term of less than 12 months on adoption and low value leases. Right of use assets are depreciated on a straight-line basis over the remaining term of the leases. Interest on the leases are calculated using the Trust and the Group's incremental borrowing rates. Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

### (n) Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Trust and the Group prior to the end of a financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are recognised initially at fair value and are subsequently measured at amortised cost using the effective interest method.

### (o) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. The Trust and the Group have defined the threshold for capitalising interest as being any assets taking longer than three months to construct, or greater than \$500,000.

All other borrowing costs are recognised in the Consolidated and Separate Statement of Comprehensive Income in the period in which they are incurred.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (p) Borrowings

Interest-bearing bank loans and overdrafts are initially measured at fair value and are subsequently measured at amortised cost, using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in accordance with the Trust and the Group's accounting policy for borrowing costs.

Borrowings are classified as current liabilities unless the Trust and the Group have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

### (q) Provisions

Provisions are recognised when the Trust and the Group have a present obligation as a result of a past event, the future sacrifice of economic benefits is probable and the amount of the provision can be measured reliably. Provisions are measured at management's best estimate of the expenditure required to settle the obligation at balance date, and are discounted to present value where the effect is material.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

### (r) Employee benefits

#### **Wages and salaries, annual leave and sick leave**

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable.

#### *Long service leave*

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the effective interest method. Consideration is given to expected future wage and salary levels, experience of employee departures and years of service.

#### *Retirement benefit obligations*

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis.

The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due.

Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### *Bonuses*

The Group recognises a liability and an expense for bonuses. The Group recognises a provision where contractually obliged or where this is a past practice that has created a constructive obligation.

#### *Termination Benefits*

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates:

- (a) when the Group can no longer withdraw the offer of those benefits; and
- (b) when the entity recognises costs for a restructuring that is within the scope of NZ IAS 37 Provisions, Contingent Liabilities and Contingent Assets and involves the payment of termination benefits.

### (s) Share Capital

Ordinary shares are classified as equity.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (continued)

### (t) Dividends

Provision is made for the amount of any dividend declared on or before the end of the financial year but not distributed at reporting date.

### (u) Financial Assets

The Trust and the Group classify their financial assets in the following categories in accordance with NZ IFRS 9 Financial Instruments: assets at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit and loss (FVTPL). The classification of financial assets under NZ IFRS 9 is generally based on the business model in which the financial assets are managed and upon its contractual cash flows characteristics.

On initial recognition a financial asset is classified as measured at amortised cost, FVOCI and FVTPL. Financial assets are not reclassified subsequent to their initial recognition unless the Trust and the Group change their business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated at FVTPL:

- if it is held with the objective to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely for the payments of principal and interest on the principal amount being outstanding.

On initial recognition of an equity investment that is not held for trading, the Trust and the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. The election is made on an investment by investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL.

### (v) Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value at the date the derivative contract is entered into and are subsequently remeasured to their fair value at each balance date. The resulting gain or loss is recognised as a financing cost in profit or loss immediately unless the derivative is designated and effective as a hedge instrument, in which event timing of the recognition in profit or loss depends on the nature of the hedge relationship. Derivatives are classified as current or non-current based on the effective date.

#### *Cash flow hedge*

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the Consolidated Statement of Comprehensive Income within 'other income and gains'.

Amounts accumulated in equity are reclassified to profit and loss in the periods when the hedged item affects profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (e.g. fixed assets), the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognised in depreciation in the case of fixed assets.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the Consolidated Statement of Comprehensive Income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the Consolidated Statement of Comprehensive Income within 'other income and gains.'

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 2. Summary of significant accounting policies (*continued*)

### (w) Business combination

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interest issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

For the non-controlling interests, the Group elected to recognise its proportionate share of the acquired net identifiable assets. Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity over the fair value of the net identifiable assets of the business acquired, the difference is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or as a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

### (x) Put option arrangements

The Group's subsidiary, Counties Energy Limited, had written put options over the equity of its subsidiary ECL Group Limited, which permitted the holder to put their shares in the subsidiary back to the Group at their fair value on specified dates over a six year period, from 1 February 2019 to 1 February 2025, if ECL Group Limited's EBITDA for the previous financial year was at least \$7,200,000.

This put option was exercised on 31 May 2022. (Note 28)

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 3. Financial risk management

### Financial risk factors

The Trust and the Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Trust and the Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Trust and the Group's financial performance.

#### (a) Market risk

##### (i) Foreign exchange risk

The Trust and the Group manages exposure in forecasted foreign currency exposure arising out of the capital expenditure programme in accordance with its treasury policy. The Trust and the Group treasury risk management policy is to hedge up to 100% of anticipated cash flows, in each major foreign currency for the subsequent 12 months. In this respect, the Trust and the Group have hedged the forecasted foreign currency exposure arising out of the capital expenditure programme through forward exchange contracts. There is no exposure to foreign currency risk at year end.

##### (ii) Cash flow and fair value interest rate risk

As the Trust and the Group has no significant variable rate interest-bearing assets, the Trust and the Group's income and operating cash inflows are substantially independent of changes in market interest rates.

The Trust and the Group's interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the Trust and the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Trust and the Group to fair value interest rate risk.

Group policy currently, for non-core debt, is to maintain a funding facility that provides the appropriate flexibility for the fluctuating requirements at the lowest cost.

Hedging arrangements using swaps, collars or options for up to 100% of the exposure are permitted.

Where operational activities lead to the creation of a core level of borrowings, between 50% and 100% of this debt will be hedged by an interest rate swap with the remainder placed in at least two facilities with maturity periods aligned to optimise risk and value.

##### (iii) Sensitivity analysis

Interest rate swap contracts hedging the forecasted variability in cash flows arising out of variable interest rates on borrowings are treated as cash flow hedges. Any changes in variable interest rates would have no material impact on profit or loss in relation to the portion of borrowings hedged, as changes in the fair value of these interest rate swap contracts are taken through other comprehensive income where the hedge is an effective hedge.

A 100 basis points increase or decrease in interest rates is used for the interest rate sensitivity analysis. The impact of this movement on profit or loss and equity for 2023 and 2022 is immaterial.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 3. Financial risk management (*continued*)

### (b) Credit risk

Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted.

The Trust considers only those institutions with a minimum rating of 'AA-.'

Otherwise, the management of the Company assesses the credit quality of customers, taking into account their financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the Board. The utilisation of credit limits is regularly monitored. Sales to retail customers are settled in cash.

The maximum exposure to credit risk is best represented by the carrying value of cash and cash equivalents, short term investments and trade and other receivables (Note 19).

The Group incurs credit risk from transactions with trade debtors and financial institutions in the normal course of business. At reporting date the Group had a significant concentration of credit risk relating to the amount receivable from Electricity Retailers. The Group has a programme to manage this risk concentration, including monitoring the credit status of the major debtors, adhering to specific credit policy requirements and having the contractual ability to require security to be provided by these customers under certain circumstances.

The Trust and the Group do not generally require collateral or security to support financial instruments other than as outlined above, due to the quality of the financial institutions dealt with.

No credit limits were exceeded during the reporting period, and management does not expect any losses from non-performance by these counterparties.

The Trust and the Group apply the NZ IFRS 9 simplified approach to measuring expected credit loss which uses a lifetime expected credit loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on days past due. The expected credit loss rates are based on the payment profiles over a 12-month period before 31 March 2023 and the corresponding historical credit losses during the period, adjusted for any significant amounts that are not receivable (Note 11[b]).

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 3. Financial risk management (continued)

### (c) Liquidity risk

Liquidity risk management has the objective of maintaining sufficient cash and the availability of funding through an adequate amount of credit facilities to meet the short and long-term commitments of the Company as they arise in an orderly manner. Management monitors rolling forecasts of the Company's liquidity requirements on the basis of expected cash flow. The Board of Directors approve all new borrowing facilities for the Company.

The Trustees manage the liquidity risk of the Parent.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are contractual undiscounted cash flows. Balances due within 12-months equal their carrying balances as the impact of discounting is not significant.

	Total \$'000	Less than 1 year \$'000	Between 1 and 2 years \$'000	Between 2 and 5 years \$'000	Over 5 years \$'000
<b>AT 31 MARCH 2023</b>					
Trade and other payables	29,132	29,132	–	–	–
Lease liabilities	12,433	2,377	1,888	4,473	3,695
Bank loans (refer note 18)	151,167	15,600	134,400	1,167	–
<b>Total</b>	<b>192,732</b>	<b>47,109</b>	<b>136,288</b>	<b>5,640</b>	<b>3,695</b>
<b>AT 31 MARCH 2022</b>					
Trade and other payables	25,008	24,575	433	–	–
Lease liabilities	12,651	2,103	1,601	3,573	5,374
Bank loans (refer note 18)	113,200	–	–	113,200	–
<b>Total</b>	<b>150,859</b>	<b>26,678</b>	<b>2,034</b>	<b>116,773</b>	<b>5,374</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 3. Financial risk management (continued)

### (d) Fair value estimation

The Group has discounted long term receivables and payables at the implicit rate for finance leases receivable, and at the incremental borrowing rate. This balance is presented net in Trade and other receivables and Trade and other payables in the Consolidated Statement of Financial Position.

The nominal value less estimated credit adjustments of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Trust and the Group for similar financial instruments.

Financial assets and financial liabilities are recognised in the Trust and the Group's Consolidated and Separate Statement of Financial Position when the Trust and the Group become a party to the contractual provisions of the instrument.

NZ IFRS 13, Fair Value Measurement: Disclosures requires disclosure of the fair value measurements by level from the following fair value hierarchy:

- Level 1 – Quoted price (unadjusted) in active markets for identical assets and liabilities;
- Level 2 – Inputs, other than quoted price included within level 1, that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level 3 – Inputs for assets and liabilities that are not based on observable market data (that is, unobservable inputs).

The only financial instruments held by the Group that are measured at fair value are over the counter derivatives. These derivatives have all been determined to be within level 2 of the fair value hierarchy as all significant inputs required to ascertain the fair value of these derivatives are observable (refer note 3(a) (ii)). Credit risk is incorporated into the valuation of derivatives.

Distribution system assets and land and buildings are classified within level 3 of the fair value hierarchy. The valuation techniques and assumptions for distribution system assets and land and buildings measured at fair value are disclosed in note 13.

### (e) Capital risk management

The Group manages its capital structure and makes adjustments to it in light of economic conditions. To maintain or adjust the existing structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made to the objectives, policies or processes during the years ended 31 March 2023 and 2022.

The Group monitors its compliance with banking covenants as required by its bankers, ANZ Bank New Zealand Limited, ASB Bank Limited, and Bank of New Zealand. (Note 18). There have been no breaches during the year.

The Company monitors equity using a gearing ratio (a non-GAAP measure), which is net debt divided by total equity plus debt. The Company includes within net debt borrowings less cash and cash equivalents. Lease liabilities in the below table are before consolidation.

The gearing ratios are as follows:	NOTE	2023 \$'000	2022 \$'000
Borrowings	18	151,167	113,200
Lease liabilities (before consolidation)	24	18,189	18,366
Less: cash and cash equivalents	10	(4,489)	(935)
<b>Net debt</b>		<b>164,867</b>	<b>130,631</b>
Equity		310,105	288,743
<b>Equity plus net debt</b>		<b>474,972</b>	<b>419,374</b>
Gearing ratio		35%	31%

The Trust has no external borrowings and is therefore not included in the gearing ratio calculation above.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 4. Critical Judgements in Applying the Entity's Accounting Policies

### Critical accounting judgements and key sources of estimation uncertainty

In the process of applying the entity's accounting policies, which are described in note 2, the Company's management has made the following judgements that have the most significant effect on the amounts recognised in the Consolidated Financial Statements (apart from those involving estimates, as shown below).

#### (i) Electricity line revenue recognition

Part of the line revenues are based on normalisation, where consumption is estimated to the end of the billing period based on historic actual electricity usage. Occasionally historical electricity usage data is not consistent and subsequent adjustments are made. These adjustments are immaterial compared with total network revenue (Note 5).

#### (ii) Construction contracting and capital contributions

The Group recognises revenue for construction contracting and capital contributions as performance obligations are met. This method requires the Group to review key milestones specified in the agreement to determine the level of completion.

Contract liability – capital contributions	NOTES	2023 \$'000	2022 \$'000
<b>Opening Balance</b>		<b>12,194</b>	<b>7,921</b>
Amount of transaction price received for unsatisfied performance obligations		19,920	30,113
Revenue recognised from performance obligations satisfied	5	(23,098)	(25,840)
<b>Closing Balance</b>	16	<b>9,016</b>	<b>12,194</b>

The above table pertains to contract liability in relation to capital contributions and is presented as a deferred capital contribution liability in note 16.

Contract liability – deferred income	NOTES	2023 \$'000	2022 \$'000
<b>Opening Balance</b>		<b>3,076</b>	<b>2,101</b>
Amount of transaction price received for unsatisfied performance obligations		24,117	20,274
Revenue recognised from performance obligations satisfied	5	(26,545)	(19,299)
<b>Closing Balance</b>		<b>648</b>	<b>3,076</b>

#### (iii) Valuation of network distribution system

The Group estimates the fair value of the distribution network using independent valuers in accordance with the property, plant and equipment accounting policy. Because of the specialised nature of the network and the infrequency of network sale transactions, there is a lack of market-based evidence available to determine fair value. The valuation has therefore been determined using the discounted cash flow method. The major inputs that are used in the valuation model, that requires judgement by the Company's management, include load growth and pricing, projected capital expenditure profiles and discount and inflation rates.

#### (iv) Valuation of Buildings and Land

In accordance with its accounting policy the Group revalues its properties at least once every three years. The valuations, which are performed by independent valuers, involve estimates and judgements as detailed in Note 13.

#### (v) Depreciation

Judgements have been made in relation to the Trust and the Group's depreciation rates as per note 2(k).

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 4. Critical Judgements in Applying the Entity's (continued)

### (vi) Goodwill

The Group assesses at the end of each reporting period whether there is any indication that goodwill may be impaired. The Group estimates the recoverable amount for each Cash Generating Unit and should an impairment exist, adjusts the carrying value to that amount.

The determination of the fair value of the assets and liabilities is based, to a considerable extent, on the judgement of the Company's management (Note 14).

### (vii) Lease Liability

Lease liability calculations have used incremental borrowing rates determined by the Group taking into account bank margins and interest rate swaps. The incremental borrowing rates for the Group range from 3.2% to 5.9% depending on the nature and term of the lease. These rates have been applied to leases over a range of terms determined by the Group to represent the reasonable length of the lease.

## 5. Revenue

	2023 \$'000		2022 \$'000	
FROM CONTINUING OPERATIONS	Group	Parent Trust	Group	Parent Trust
Electricity line revenue – gross	72,937	–	67,444	–
Customer discount	(11,064)	–	(10,869)	–
<b>Net electricity line revenue</b>	<b>61,873</b>	<b>–</b>	<b>56,575</b>	<b>–</b>
Metering revenue	4,457	–	4,240	–
Construction contract revenue	4,063	–	3,597	–
Capital contributions	23,098	–	25,840	–
	<b>31,618</b>	<b>–</b>	<b>33,677</b>	<b>–</b>
<b>ECL GROUP LIMITED</b>				
Fixed price service revenue	11,210	–	10,536	–
Cost plus maintenance	19,281	–	16,794	–
Projects revenue	21,928	–	16,578	–
Other revenue	14,069	–	13,475	–
	<b>66,488</b>	<b>–</b>	<b>57,383</b>	<b>–</b>
<b>Total</b>	<b>159,979</b>	<b>–</b>	<b>147,635</b>	<b>–</b>

## 6. Other income and gains

	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
Gain on disposal of fixed assets	94	–	188	–
Rent income	176	–	204	–
Dividend income	–	1,433	–	400
Interest income	5	5	3	3
Lease income	–	241	–	–
<b>Total</b>	<b>275</b>	<b>1,679</b>	<b>395</b>	<b>403</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 7. Expenses

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
EXPENSES, EXCLUDING FINANCE COSTS, INCLUDED IN THE CONSOLIDATED AND SEPARATE STATEMENT OF COMPREHENSIVE INCOME					
Employee benefits expense		51,641	–	44,800	–
Depreciation and amortisation expense*		25,654	24	22,724	20
Election expenses		–	–	83	83
Transmission costs		11,801	–	11,585	–
Less: Rental rebates		(2,193)	–	(1,172)	–
Raw materials and consumables used		29,778	–	24,314	–
Loss on building revaluation		3,708	–	–	–
Other expenses		9,836	362	5,574	367
		<b>130,225</b>	<b>386</b>	<b>107,908</b>	<b>470</b>
FINANCE COSTS					
Borrowings		5,547	38	3,228	–
Lease interest		658	1	628	1
		<b>6,205</b>	<b>39</b>	<b>3,856</b>	<b>1</b>
DEPRECIATION* (included in above expenses) 13, 24					
Plant and vehicles		4,371	1	3,735	1
Lands and Buildings		437	2	249	–
Leasehold improvements		49	–	47	–
Distribution system		11,690	–	10,543	–
Meters and relays		2,280	–	2,120	–
Managed network		48	–	48	–
Right of use assets		2,750	20	2,619	18
<b>Total depreciation</b>		<b>21,625</b>	<b>23</b>	<b>19,361</b>	<b>19</b>
AMORTISATION* (included in above expenses) 14					
Computer software		2,979	1	2,313	1
Customer goodwill		1,050	–	1,050	–
<b>Total amortisation</b>		<b>4,029</b>	<b>1</b>	<b>3,363</b>	<b>1</b>
<b>Total depreciation and amortisation</b>		<b>25,654</b>	<b>24</b>	<b>22,724</b>	<b>20</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 8. Income tax expenses

### (a) Income tax expense

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the Group as follows:					
Current tax		460	–	2,432	–
Deferred tax	9	6,468	–	7,834	–
		<b>6,928</b>	<b>–</b>	<b>10,266</b>	<b>–</b>

### (b) Numerical reconciliation of income tax expense to prima facie tax payable

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
Profit from continuing operations before Income tax expense		23,824	1,254	36,266	(68)
Add imputation credits attached to dividend		–	557	–	156
Less Trust income (including imputation credits attached to Dividend)		(1,811)	–	(88)	–
Add Gross Dividend (eliminated on consolidation)		1,990	–	556	–
Less Depreciation expense on ROU Asset (eliminated on consolidation)		(264)	–	(192)	–
Less Finance charge added to ROU Liability (eliminated on consolidation)		(113)	–	(85)	–
Add Operating Lease income paid to Trust (eliminated on consolidation)		241	–	–	–
<b>Taxable profit</b>		<b>23,867</b>	<b>1,811</b>	<b>36,457</b>	<b>88</b>
Income tax expense attributable to taxable profits @ 28%		6,683	–	10,208	–
Non taxable – interest accrual		–	(3)	–	2
Non-deductible expenses		24	–	38	–
Prior year adjustments		221	–	20	–
Tax losses utilised		–	(1,808)	–	(90)
<b>Income tax expense</b>		<b>6,928</b>	<b>–</b>	<b>10,266</b>	<b>–</b>

### (c) Imputation credit account

The value of imputation credits available to the Company for subsequent reporting periods as at 31 March 2023 is \$37.2 million (2022: \$36.2m).

The above amounts represent the balance of the imputation account as at the end of the reporting period adjusted for:

- Imputation credits that will arise from the payment of the amount of the provision for income tax;
- Imputation debits that will arise from the payment of dividends recognised as a liability at the reporting date;
- Imputation credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 8. Income tax expenses (continued)

### (d) Tax losses available (Trust)

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
Balance as at 1 April		2,327	2,327	1,946	1,946
Tax losses applied to Trustee income		(1,808)	(1,808)	(90)	(90)
Imputation credits converted to loss carried forward		1,688	1,688	471	471
<b>Closing balance</b>		<b>2,207</b>	<b>2,207</b>	<b>2,327</b>	<b>2,327</b>

## 9. Deferred tax liabilities

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>MOVEMENTS</b>					
Opening deferred tax liability		56,211	–	50,485	–
Charged to income tax expense		6,468	–	7,834	–
Cash flow hedges		314	–	552	–
Deferred tax recognised on revalued assets		(586)	–	(2,660)	–
<b>Closing balance at 31 March</b>		<b>62,407</b>	<b>–</b>	<b>56,211</b>	<b>–</b>

### DEFERRED TAX ASSETS:

Deferred income tax asset to be recovered after more than 12 months	(1,429)	–	(1,347)	–
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### DEFERRED TAX LIABILITIES:

Deferred tax income tax liability to be paid after more than 12 months	63,836	–	57,558	–
<b>Net deferred income tax liability to be paid after more than 12 months</b>	<b>62,407</b>	<b>–</b>	<b>56,211</b>	<b>–</b>

	Property, plant, equipment and intangibles \$'000	Lease \$'000	Other \$'000	Total \$'000
<b>DEFERRED TAX LIABILITIES:</b>				
<b>At 31 March 2021</b>	<b>51,676</b>	<b>(106)</b>	<b>(1,085)</b>	<b>50,485</b>
Charged to income tax expense	8,230	(137)	(259)	7,834
Cash flow hedges	–	–	552	552
Charged directly to equity	(2,660)	–	–	(2,660)
<b>At 31 March 2022</b>	<b>57,246</b>	<b>(243)</b>	<b>(792)</b>	<b>56,211</b>
Charged to income tax expense	6,770	(10)	(292)	6,468
Cash flow hedges	–	–	314	314
Charged directly to equity	(586)	–	–	(586)
<b>At 31 March 2023</b>	<b>63,430</b>	<b>(253)</b>	<b>(770)</b>	<b>62,407</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 10. Cash and cash equivalents

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
Bank balances	2 (h)	4,677	188	1,071	136
<b>Closing Balance</b>		<b>4,677</b>	<b>188</b>	<b>1,071</b>	<b>136</b>

## 11. Trade and other receivables

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
Trade receivables	2(i), 3(b)	10,486	–	10,274	–
Accrued revenue	2(d)	8,324	–	6,798	–
Allowance for expected credit losses	2(i)	(367)	–	(337)	–
<b>Net trade receivables</b>		<b>18,443</b>	<b>–</b>	<b>16,735</b>	<b>–</b>
Other receivables and prepayments	2(i)	1,494	14	1,734	24
<b>Total Receivables</b>		<b>19,937</b>	<b>14</b>	<b>18,469</b>	<b>24</b>

### ALLOWANCE FOR EXPECTED CREDIT LOSSES

Opening balance	337	–	277	–
Plus additional provision recorded during the year	30	–	60	–
<b>Closing balance</b>	<b>367</b>	<b>–</b>	<b>337</b>	<b>–</b>

### (a) Bad and doubtful trade receivables

The Group has recognised an expense of \$299,000 in respect of bad and doubtful trade receivables during the year ended 31 March 2023 (2022: \$252,000). The movement has been included in 'Expenses' in the Consolidated Statement of Comprehensive Income.

### (b) Credit risk

Information about the impairment of trade receivables and the Group's exposure to credit risk can be found in note 3(b).

	Current	30 days+ past due	60 days+ past due	90 days+ past due	Total
<b>At 31 March 2023</b>					
Expected loss rate	1%	17%	12%	31%	<b>3%</b>
Gross carrying value - trade receivables (\$'000)	9361	275	177	673	<b>10,486</b>
<b>Loss Allowance (\$'000)</b>	<b>93</b>	<b>47</b>	<b>21</b>	<b>206</b>	<b>367</b>
<b>At 31 March 2022</b>					
Expected loss rate	0%	2%	11%	49%	<b>3%</b>
Gross carrying value - trade receivables (\$'000)	8,791	707	246	530	<b>10,274</b>
<b>Loss Allowance (\$'000)</b>	<b>36</b>	<b>15</b>	<b>26</b>	<b>260</b>	<b>337</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 12. Inventories

	2023 \$'000		2022 \$'000	
NOTES	Group	Parent Trust	Group	Parent Trust
Raw materials and consumables	8,698	–	5,829	–
Provision for obsolescence	(954)	–	(938)	–
	7,744	–	4,891	–

## 13. Property, plant and equipment

	Freehold land \$'000	Freehold buildings \$'000	Plant & vehicles \$'000	Leasehold improvements \$'000	Meters & relays \$'000	Distribution system \$'000	Managed network \$'000	Parent Trust Freehold land \$'000	Parent Trust Plant & equipment \$'000	Group Total \$'000
<b>YEAR ENDED 31 MARCH 2022</b>										
Opening net book value	23,014	13,197	13,918	228	10,374	331,083	889	–	6	392,709
Additions	2,458	636	4,652	35	730	56,037	–	5,179	2	69,729
Change in WIP	–	4,807	986	–	–	–	–	–	–	5,793
Disposals	–	–	(500)	–	(37)	–	–	–	–	(537)
Revaluation gain/(loss)	3,258	–	–	–	–	(9,500)	–	–	–	(6,242)
Depreciation charge	–	(249)	(3,733)	(47)	(2,120)	(10,543)	(48)	–	(1)	(16,741)
Closing net book value	<b>28,730</b>	<b>18,391</b>	<b>15,323</b>	<b>216</b>	<b>8,947</b>	<b>367,077</b>	<b>841</b>	<b>5,179</b>	<b>7</b>	<b>444,711</b>
<b>AT 31 MARCH 2022</b>										
Cost or valuation	28,730	18,836	30,687	1,294	24,646	367,077	2,186	5,179	17	478,652
Accumulated depreciation	–	(445)	(15,364)	(1,078)	(15,699)	–	(1,345)	–	(10)	(33,941)
Net book value	<b>28,730</b>	<b>18,391</b>	<b>15,323</b>	<b>216</b>	<b>8,947</b>	<b>367,077</b>	<b>841</b>	<b>5,179</b>	<b>7</b>	<b>444,711</b>
<b>YEAR ENDED 31 MARCH 2023</b>										
Opening net book value	28,730	18,391	15,323	216	8,947	367,077	841	5,179	7	444,711
Additions	1,089	2,073	6,027	8	896	53,989	–	–	1	64,083
Change in WIP	–	7,764	205	–	–	–	–	–	–	7,969
Disposals	–	–	(254)	–	–	–	–	–	–	(254)
Revaluation gain/(loss)	5,651	(4,895)	–	–	–	–	–	–	–	756
Depreciation charge (note 7)	–	(435)	(4370)	(49)	(2,280)	(11,690)	(48)	(2)	(1)	(18,875)
Closing net book value	<b>35,470</b>	<b>22,898</b>	<b>16,931</b>	<b>175</b>	<b>7,563</b>	<b>409,376</b>	<b>793</b>	<b>5,177</b>	<b>7</b>	<b>498,390</b>
<b>AT 31 MARCH 2023</b>										
Cost	35,470	23,032	34,308	1,305	22,918	421,154	2,186	5,179	17	545,569
Accumulated depreciation	–	(134)	(17,377)	(1,130)	(15,355)	(11,778)	(1,393)	(2)	(10)	(47,179)
Net book value	<b>35,470</b>	<b>22,898</b>	<b>16,931</b>	<b>175</b>	<b>7,563</b>	<b>409,376</b>	<b>793</b>	<b>5,177</b>	<b>7</b>	<b>498,390</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 13. Property, plant and equipment (continued)

### Distribution system assets

Distribution system assets were subject to an independent (three-yearly) valuation as at 31 March 2023. As the fair value of the assets was not able to be reliably determined using market-based evidence, the valuation was prepared using discounted cash flow methodology. The valuation was independently prepared by Deloitte and the key assumptions used are shown in the table below. In all cases an element of judgement is required. The valuation was based on revenue and cost assumptions applied against a combination of WACC and CPI inflation rates that are generally in the mid-point of the range.

Assumptions	Valuation assumptions adopted	Low	High	Valuation Impact \$'m
Capital expenditure	\$287.3m <sup>1</sup>	90.0%	110%	(1.1) / 1.1
WACC	6.4m	6.9%	5.9%	(19.2) / 20.2
Regulatory Asset Base (RAB) Multiple	1.01x	0.97x	1.05x	(19.2) / 20.2

<sup>1</sup> This amount represents capital expenditure over ten years, as shown in the Company's asset management plan, excluding terminal capital expenditure.

The valuation was updated and reviewed by Deloitte at 31 March 2023. The Board determined that no revaluation adjustment was required. (31 March 2022: A revaluation of \$9.5 million was required to reduce the carrying value to \$367.1 million to fall within the valuation range).

### Land and Buildings

The Company's network land and buildings were revalued upwards by \$0.8 million as at 31 March 2023, with \$4.5 million added to the revaluation reserve, offset by \$3.7 million downward adjustment to the Consolidated Statement of Comprehensive Income. (2022: \$3.2 million upward revaluation, \$nil adjustment to the Consolidated Statement of Comprehensive Income).

This three yearly valuation was prepared by JLL, independent valuers and property consultants. These valuations were carried out in accordance with PINZ Practice Standards and New Zealand equivalent to International Accounting Standard IAS 16 Property, Plant and Equipment. The valuations were determined based on discounted cashflow, capitalisation of net income, sales comparison and depreciated replacement cost approaches and on the basis of continued use. The valuations took into account the nature of the property, age and conditions of the buildings.

The Trust land has been recorded at historical cost. The Auckland Council notice of valuation dated 15 March 2022 rating valuation for the land as at 1 June 2021 was \$5,080,000.

### Land and Buildings – historical cost

If distribution network, land and buildings were stated on the historical cost basis, the amounts would be as follows:

	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
Distribution Network – deemed cost	532,089	–	478,100	–
Less accumulated depreciation	(112,072)	–	(100,382)	–
<b>Net book value</b>	<b>420,017</b>	<b>–</b>	<b>377,718</b>	<b>–</b>
Land – deemed cost	14,374	5,179	13,285	5,179
Buildings – deemed cost	23,227	–	13,390	–
Less accumulated depreciation	(2,964)	–	(2,529)	–
<b>Net book value</b>	<b>34,637</b>	<b>5,179</b>	<b>24,146</b>	<b>5,179</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 14. Intangible assets

	Brands \$'000	Customer goodwill \$'000	Goodwill \$'000	Computer software \$'000	Parent Trust Computer Software \$'000	Group Total \$'000
<b>YEAR ENDED 31 MARCH 2022</b>						
Opening net book value	3,400	8,400	15,556	4,794	2	32,152
Additions	–	–	–	3,211	3	3,214
Change in WIP	–	–	–	(3)	–	(3)
Disposals	–	–	–	(467)	(1)	(468)
Amortisation charge (note 7)	–	(1,050)	–	(2,313)	(1)	(3,364)
<b>Closing net book value</b>	<b>3,400</b>	<b>7,350</b>	<b>15,556</b>	<b>5,222</b>	<b>3</b>	<b>31,531</b>
<b>AT 31 MARCH 2022</b>						
Cost	3,400	10,500	23,556	11,149	3	48,608
Accumulated amortisation	–	(3,150)	(8,000)	(5,927)	–	(17,077)
<b>Net book value</b>	<b>3,400</b>	<b>7,350</b>	<b>15,556</b>	<b>5,222</b>	<b>3</b>	<b>31,531</b>
<b>YEAR ENDED 31 MARCH 2023</b>						
Opening net book value	3,400	7,350	15,556	5,222	3	31,531
Additions	–	–	–	3,005	–	3,005
Change in WIP	–	–	–	(160)	–	(160)
Disposals	–	–	–	–	–	–
Amortisation charge (note 7)	–	(1,050)	–	(2,978)	(1)	(4,029)
<b>Closing net book value</b>	<b>3,400</b>	<b>6,300</b>	<b>15,556</b>	<b>5,089</b>	<b>2</b>	<b>30,347</b>
<b>AT 31 MARCH 2023</b>						
Cost	3,400	10,500	23,556	12,138	4	49,598
Accumulated amortisation / impairment	–	(4,200)	(8,000)	(7,049)	(2)	(19,251)
<b>Net book value</b>	<b>3,400</b>	<b>6,300</b>	<b>15,556</b>	<b>5,089</b>	<b>2</b>	<b>30,347</b>

### Policies

Goodwill represents the excess of the consideration transferred over the fair value of the group's share of the net identifiable assets of an acquired subsidiary.

Goodwill is carried at cost less accumulated impairment losses.

### Allocation of goodwill

For the purpose of assessing impairment, assets are grouped in the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets ('CGU'), which at 31 March 2023 is identified as 1 CGU. The identification of CGU and operating segment at 31 March 2023 has been performed in line with guidance in NZ IAS 36 Impairment of assets and NZ IFRS 8 Operating segments, including how the Company makes decisions about resource allocation and how it reviews operating results and assesses performance.

### Critical estimates and judgements

To assess impairment, the Company's management must estimate the future cash flows for each CGU. This entails making judgements including:

- the expected rate of growth of revenues;
- the terminal growth rate;
- the level of future expenditure required to support these outcomes; and
- the appropriate discount rate to apply when discounting future cash flows.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 14. Intangible assets (continued)

### Impairment

Goodwill is tested at least annually for impairment against the recoverable amount of the CGU to which it has been allocated or when there is an indication that the assets may be impaired.

An asset is impaired if the Carrying Amount of the CGU is less than the Recoverable Amount at the Measurement Date. The Recoverable Amount of the CGU is defined as the higher of Fair Value Less Costs of Disposal (FVLCD) and its Value in Use (VIU).

At 31 March 2023, there was no impairment of goodwill. (2022: nil).

### Assumptions

The recoverable amount attributed to the CGU is calculated based on Value in Use ('VIU').

The VIU was calculated based on cash flows discounted using the applicable WACC rate.

Future cash flows are forecast based on actual results and strategic business plans. A five-year plan as approved by the Company Directors has been used.

The table below sets out the key assumptions for the CGU:

Revenue growth (% annual increase – FY24)	13.0%
COGS and direct wages (% annual increase – FY24)	9.4%
Revenue growth (% annual increase – average FY25 to FY28)	6.5%
COGS and direct wages (% annual increase – average FY25 to FY28)	6.6%
WACC rate	11.4%
Terminal growth rate	2.1%

Revenue is driven by a combination of organic growth and large project works. New market segments have been identified which are expected to provide significantly high mid-term and long-term growth prospects. The business has proven capability within these market segments and the capacity to scale as required as new customers are brought on.

COGS and wages can be scaled up or down to the level of business growth with pricing set on a sustainable basis.

WACC rates take into account the cost of debt and equity. The cost of equity is derived from the expected return on investment by the Group using the capital asset pricing model. The cost of debt takes into account incremental borrowing rates for the Company.

The terminal growth assumption is based on the current implied inflation rates, calculated as the difference between inflation adjusted and vanilla government bond yields at the valuation date.

### Sensitivity to changes in key assumptions

The following summarises the effect on goodwill of a reasonably possible change in the key assumptions for the CGU with all other assumptions remaining constant:

	\$'000
Revenue growth (1% decrease year on year from FY25 to FY28)	(7,600)
COGS and direct wages (1% increase year on year from FY25 to FY28)	(6,400)
WACC (0.5% increase)	(3,500)
Terminal growth (1% decrease)	(4,600)

The recoverable amount of the CGU could equal its carrying amount if the key assumptions were to change as follows:

Revenue growth	2.2% decrease
Gross margin	2.6% decrease
WACC	2.8% increase
Terminal growth rate	4.5% decrease

Any further impact to the above key assumptions would trigger an impairment.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 15. Derivative Financial Instruments

	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
Interest rate swap (asset) liability	2,899	–	(1,779)	–
<b>Net derivative financial instruments</b>	<b>2,899</b>	<b>–</b>	<b>(1,779)</b>	<b>–</b>

The Group had outstanding interest rate swaps of \$128,000,000 at 31 March 2023 (2022: \$53,000,000).

The Group had no forward foreign exchange contracts at 31 March 2023 (2022: \$nil).

## 16. Trade and other payables

		2023 \$'000		2022 \$'000	
For the year ended 31 March 2023	NOTES	Group	Parent Trust	Group	Parent Trust
Trade payables		11,058	16	8,381	7
Sundry accruals		8,624	28	3,266	22
Deferred capital contributions liability		9,016	–	12,194	–
Non-interest bearing liabilities		434	1	734	–
<b>Total current payables</b>		<b>29,132</b>	<b>45</b>	<b>24,575</b>	<b>29</b>
<b>NON-CURRENT TRADE AND OTHER PAYABLES</b>					
Non-interest bearing liabilities		–	–	433	–
<b>Total trade and other payables</b>		<b>29,132</b>	<b>45</b>	<b>25,008</b>	<b>29</b>

## 17. Employee benefits

		2023 \$'000		2022 \$'000	
For the year ended 31 March 2023	NOTES	Group	Parent Trust	Group	Parent Trust
Employee benefits		774	–	712	–
Holiday pay		4,260	–	3,565	–
Other leave		124	–	122	–
<b>Total provisions</b>		<b>5,158</b>	<b>–</b>	<b>4,399</b>	<b>–</b>

Provision is made for annual leave, bonuses and superannuation payments due to employees.

The Trust is not an Employer.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 18. Borrowings

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>UNSECURED – INTEREST BEARING</b>				
Bank loan – current	15,600	–	–	–
Bank loan – non-current	135,567	–	113,200	–
<b>Total borrowings</b>	<b>151,167</b>	<b>–</b>	<b>113,200</b>	<b>–</b>

### (a) Interest rate risk exposures

Details of the Group's exposure to interest rate changes on interest bearing liabilities are set out in note 3.

### (b) Financing arrangements

Unrestricted access was available at reporting date to the following lines of credit:

For the year ended 31 March 2023	NOTES	2023		2022	
		\$'000	Group	Parent Trust	Group
CREDIT STANDBY ARRANGEMENTS TOTAL FACILITIES					
Counties Energy Limited		175,000	–	175,000	–
ECL Group Limited		17,167	–	15,200	–
<b>Total facilities</b>		<b>192,167</b>	<b>–</b>	<b>190,200</b>	<b>–</b>
USED AT REPORTING DATE					
Bank Loans		151,167	–	113,200	–
UNUSED AT REPORTING DATE					
Bank Loans		41,000	–	77,000	–
<b>Total facilities</b>		<b>192,167</b>	<b>–</b>	<b>190,200</b>	<b>–</b>

### Counties Energy Limited

The revolving credit bank loan facilities may be drawn down at any time. The ASB banking loan facility limit is \$175.0 million (2022: \$175.0 million) and expires on 10 December 2024. There have been no breaches of debt covenants during the year and the Group forecasts it will continue to comply with covenants.

### ECL Group Limited

The revolving credit bank loan facilities may be drawn down at any time. The ASB banking loan facility limit is \$15.2 million (2022: \$15.2 million) and expires on 30 June 2024. At 31 March 2023, ECL Group breached its interest cover and leverage ratio covenants. Subsequent to year end the bank issued a waiver and the facility and covenants were renegotiated.

In December 2022, the Group drew down a \$2.0 million 5 year fixed term loan to finance assets leased to a customer. The facility term matches the length of the lease term.

### Weighted average interest rate

The weighted average interest rate on borrowings was 4.50% (2022: 3.26%). The Distribution System assets include capitalised borrowing costs of \$419,000 (2022: \$177,000).

### (c) Fair value

The fair value of current borrowings equals their carrying amount, as all borrowings are at floating interest rates.

### (d) Foreign currency risk exposure

All of the Group's borrowings are denominated in New Zealand dollars.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 19. Financial Instruments by category

Assets as per statement of financial position	Assets through other comprehensive income \$'000		Amortised cost \$'000		Total \$'000	
	Group	Parent Trust	Group	Parent Trust	Group	Parent Trust
<b>AT 31 MARCH 2023</b>						
Derivative financial instruments	2,899	–	–	–	2,899	–
Net trade receivables	–	–	18,443	–	18,443	–
Cash and cash equivalents	–	–	4,680	191	4,680	191
	<b>2,899</b>	<b>–</b>	<b>23,123</b>	<b>191</b>	<b>26,022</b>	<b>191</b>
<b>AT 31 MARCH 2022</b>						
Derivative financial instruments	1,779	–	–	–	1,779	–
Trade and other receivables	–	–	16,742	7	16,742	7
Cash and cash equivalents	–	–	1,071	136	1,071	136
	<b>1,779</b>	<b>–</b>	<b>17,813</b>	<b>143</b>	<b>19,592</b>	<b>143</b>
Liabilities as per statement of financial position	Liabilities through other comprehensive income \$'000		Financial liabilities at amortised cost \$'000		Total \$'000	
	Group	Parent Trust	Group	Parent Trust	Group	Parent Trust
<b>AT 31 MARCH 2023</b>						
Borrowings	–	–	151,167	–	151,167	–
Lease liability	–	–	12,433	14	12,433	14
Trade and other payables	–	–	29,132	45	29,132	45
	<b>–</b>	<b>–</b>	<b>192,732</b>	<b>59</b>	<b>192,732</b>	<b>59</b>
<b>AT 31 MARCH 2022</b>						
Borrowings	–	–	113,200	–	113,200	–
Lease liability	–	–	12,651	32	12,651	32
Trade and other payables	–	–	25,008	29	25,008	29
	<b>–</b>	<b>–</b>	<b>150,859</b>	<b>61</b>	<b>150,859</b>	<b>61</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 20. Trust Funds

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
Trust funds at resettlement		30,797	30,797	30,797	30,797
<b>Total Trust Funds</b>		<b>30,797</b>	<b>30,797</b>	<b>30,797</b>	<b>30,797</b>

At 31 March 2023 there were 15,000,000 fully paid ordinary shares in Counties Energy Limited vested in the Trust in terms of the Energy Companies (Counties Energy Limited) Vesting Order 1993, represented by shares and reserves being Opening Shareholders' Funds in Counties Energy Limited.

## 21. Reserves

		2023 \$'000		2022 \$'000	
	NOTES	Group	Parent Trust	Group	Parent Trust
<b>RETAINED EARNINGS</b>					
Opening balance		236,756	4,195	210,735	4,263
Purchase of non-controlling interest		(1,777)	–	–	–
Net Surplus for the year		16,896	1,254	26,021	(68)
<b>Closing balance</b>		<b>251,875</b>	<b>5,449</b>	<b>236,756</b>	<b>4,195</b>
<b>ASSET REVALUATION RESERVE</b>					
Opening balance		26,158	–	29,740	–
Revaluation of distribution system	13	4,464	–	(9,500)	–
Revaluation of land and buildings	13	–	–	3,258	–
Deferred tax	9	586	–	2,660	–
<b>Closing balance</b>		<b>31,208</b>	<b>–</b>	<b>26,158</b>	<b>–</b>
<b>CASH FLOW HEDGE RESERVE</b>					
Opening balance		1,281	–	(140)	–
Derivative contracts taken into equity		1,120	–	1,973	–
Deferred tax	9	(314)	–	(552)	–
<b>Closing balance</b>		<b>2,087</b>	<b>–</b>	<b>1,281</b>	<b>–</b>
<b>OTHER RESERVES</b>					
Put option arrangement	2(x)	–	–	(6,775)	–
<b>Total retained earnings and reserves</b>		<b>285,170</b>	<b>5,449</b>	<b>257,420</b>	<b>4,195</b>

Dividends were paid by the Company to the Trust at 9.6 cents per share. (2022: 2.7 cents per share).  
In the consolidated statements, dividends have been eliminated.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 22. Remuneration of Auditors and other Advisors

During the year the following fees were paid or payable for services provided by the auditors of the Group, its related practices and non-related audit firms.

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>AUDIT SERVICES</b>				
Auditing the Financial Statements – RSM Hayes	22	22	19	19
Auditing the Financial Statements – PWC	347	–	289	–
Auditing of Regulatory Statements – PWC	52	–	49	–
<b>Total Audit services</b>	<b>421</b>	<b>22</b>	<b>357</b>	<b>19</b>
<b>OTHER SERVICES</b>				
Other Advisory Services – Non-related audit firms	523	8	285	1
<b>Total Remuneration of Other services</b>	<b>523</b>	<b>8</b>	<b>285</b>	<b>1</b>
<b>Total Remuneration of Auditors and Other Advisors</b>	<b>944</b>	<b>30</b>	<b>642</b>	<b>20</b>

Regulatory advice includes providing assistance with modelling the regulatory implications of a property development. Advisory services from non-related audit firms includes internal audit services and due diligence work.

## Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

### 23. Reconciliation of surplus after income tax to net cash inflows from operating activities

	2023 \$'000		2022 \$'000	
NOTES	Group	Parent Trust	Group	Parent Trust
<b>Reported surplus after tax</b>	<b>16,896</b>	<b>1,254</b>	<b>26,000</b>	<b>(68)</b>
Depreciation and amortisation	25,654	24	22,724	20
Changes in Deferred Tax	6,468	–	7,834	–
Loss on revaluation of buildings	3,708	–		
Net loss/(gain) on sale of assets	(94)	–	(185)	1
Finance charge	1	1	1	1
	<b>35,737</b>	<b>25</b>	<b>30,374</b>	<b>22</b>
<b>(DECREASE)/INCREASE IN CURRENT LIABILITIES</b>				
Accounts Payable	4,056	11	1128	(4)
Employee Benefits	759	–	561	–
Taxation payable	(1,112)	–	(156)	–
<b>DECREASE/(INCREASE) IN CURRENT ASSETS</b>				
Receivables & Prepayments	(1,709)	6	(145)	(40)
GST Receivable	8	8	(5)	(5)
Inventories	(2,853)	–	(930)	–
Deferred income	(2,428)	–	975	–
	<b>(3,279)</b>	<b>25</b>	<b>1,428</b>	<b>(49)</b>
<b>Net cash inflow from operating activities</b>	<b>49,354</b>	<b>1,304</b>	<b>57,802</b>	<b>(95)</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 24. Right of use assets and lease liabilities

NZIFRS 16 Leases: For the lessee, all leases (other than short-term or low value), are recognised in the Consolidated Statement of Financial Position.

The leases for buildings relate to office and warehouse space throughout New Zealand. Distribution system assets are used exclusively by the Group.

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>RIGHT OF USE ASSETS</b>				
Buildings	7,298	20	7,571	40
Plant and vehicles	3,094	–	3,056	–
Distribution system	1,296	–	1,438	–
<b>Closing net book value</b>	<b>11,688</b>	<b>20</b>	<b>12,065</b>	<b>40</b>
<b>LEASE LIABILITY</b>				
Current	2,377	14	2,063	18
Non-current	10,056	–	10,588	14
	<b>12,433</b>	<b>14</b>	<b>12,651</b>	<b>32</b>
<b>ACCUMULATED DEPRECIATION ON RIGHT OF USE ASSETS</b>				
Buildings	3,757	30	2,742	10
Plant and vehicles	3,492	–	2,170	–
Distribution system	568	–	426	–
<b>Closing net book value</b>	<b>7,817</b>	<b>30</b>	<b>5,338</b>	<b>10</b>

Right of use assets are depreciated on a straight-line basis over the life of the lease. The current rates are:

Buildings	5–50%
Plant and vehicles	20–90%
Distribution system	6–14%

Right of use assets that had a lease term of less than 12 months or were low value leases were considered not material in 2023 or 2022.

An operating lease between the Trust (Lessor) to Counties Energy Limited (Lessee) was executed on 28 October 2021, in respect of land purchased by the Trust on 30 June 2021. The lease commenced on 1 July 2021.

The right of use asset and associated liability recorded by Counties Energy Limited have been eliminated upon consolidation of these financial statements. Refer note 27.

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>LEASE LIABILITIES</b>				
Opening value	12,651	32	12,091	13
Additions	2,384	–	2,958	36
Lease interest (note 7)	658	1	628	1
Lease payments	(3,260)	(19)	(3,026)	(18)
<b>Closing value</b>	<b>12,433</b>	<b>14</b>	<b>12,651</b>	<b>32</b>

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 25. Contingent liabilities

The Group had no contingent liabilities as at 31 March 2023 (2022: \$Nil).

## 26. Commitments

### (a) Capital commitments

The Group had \$4,851,000 committed for property, plant and equipment at 31 March 2023. (2022: \$10,250,000).

## 27. Related party transactions

### (a) Parent Trust

The Company is 100% owned by the Trustees elected to the Counties Energy Trust.

### (b) Transactions with related parties

The following transactions occurred with related parties:

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>COUNTIES ENERGY LIMITED</b>				
Dividends paid to the Trust (9.6 cents per share)	–	1,433	–	400
Lease payments paid to the Trust	–	241	–	–
Loan to the Trust (Loan repaid by the Trust)	–	(1,133)	–	1,133
Loan interest paid by the Trust	–	(37)	–	–
<b>OPTIMA INVESTMENT GROUP LIMITED (NOTE 2(X))</b>				
Financial liabilities (note 2(x))	–	–	6,775	–
<b>SMARTCO LIMITED (JOINT VENTURE)</b>				
Contribution towards operating costs	6	–	6	–

### Related Party - Loan

On 30 June 2021 Counties Energy Limited advanced \$1,132,600 to its Parent Trust to settle the purchase of land at 17-23 Nelson Street, Pukekohe. The loan incurred interest at the ASB borrowing rate for Counties Energy Limited (note 18) from 1 July 2022, as the parties agreed to a 'gratis' year from 1 July 2021 to 30 June 2022 in respect of interest payable on the loan by the Trust to Counties Energy Limited and rent due for the same period in respect of an operating lease as noted below.

The loan was fully repaid on 28 March 2023.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 27. Related party transactions (continued)

### (b) Transactions with related parties (continued)

#### Related Party – Operating Lease, re. 17-23 Nelson Street, Pukekohe

An operating lease from the Trust to the Counties Energy Limited was executed on 28 October 2021, and the lease commenced on 1 July 2021, with rights of renewal on 1 July 2042 (renewal term of 14 years) and 1 July 2056 (renewal term of 7 years) with a final expiry date of 30 June 2063.

As agreed between the Trust and the Company, the first year from 1 July 2021 through 30 June 2022 was a rent free period, with the Company in turn, granted the Trust interest free terms on the loan for the same period.

The annual rent is set at \$300,000 plus GST (\$25,000 per month) with annual increases for CPI, and should CPI decrease, the annual rent will be maintained at the previous level.

The expected rent payable by the Company from 1 July 2022 to the first renewal date of 1 July 2042 is:

- \$1,425,000 1 July 2022 to 31 March 2027
- \$4,575,000 1 April 2027 to the start of the first renewal date, being 1 July 2042
- \$6,000,000 Total rent income for the period 1 July 2022 to 30 June 2042

The Trust has capitalised legal costs of \$46,549 in respect of the property acquisition and lease negotiations which are amortised over the initial lease term of 20 years from 1 July 2022 through 30 June 2042 at \$2,327 per year.

As the future rent transactions are symmetric with the income being recognised in the Trust's accounts when received by the Trust, and the lease expense paid by the Company, the amounts eliminate upon consolidation.

#### Related Party – Trustee

During the year, the Trust rented office premises from SBH Investments, a partnership, in which a Trustee is a partner. The rent paid totalled \$19,448 (net of GST) excluding the insurance, rates and maintenance components (2022: \$17,803).

NOTES	2023 \$'000		2022 \$'000	
	Group	Parent Trust	Group	Parent Trust
<b>KEY PERSONNEL COMPENSATION</b>				
Trustees' fees	139	139	130	130
Directors' fees – Counties Energy Limited	364	–	345	–
Directors' fees – ECL Group Limited	169	–	150	–
	<b>672</b>	<b>139</b>	<b>625</b>	<b>130</b>
Counties Energy Limited – Leadership Team Salaries and short-term employee benefits	2,511	–	2,301	–
<b>Total</b>	<b>3,183</b>	<b>139</b>	<b>2,926</b>	<b>130</b>

### (c) Outstanding balances

At reporting date, Trustees, C. Rupp and P. Beston were each owed \$1,200 for meeting attendance fees for Downstream Conference 27-29 March 2023, which have been accrued in Payables, and paid on 28 April 2023.

The Group had no other outstanding balances with related parties at reporting date (2022: \$nil).

### (d) Terms and conditions

All related party transactions were made on normal commercial terms and conditions.

# Notes to (and forming part of) the Consolidated and Separate Financial Statements for the year ended 31 March 2023

## 28. Other Registered Holdings of the Company

Subsidiaries	Country of incorporation	Interest held by entity at 31 March 2023	Interest held by entity at 31 March 2022
ECL Group Limited	New Zealand	100%	75%
CPL Network Limited	New Zealand	100%	100%

On 1 February 2019, Counties Energy Limited acquired a 75% shareholding in ECL Group Limited. The remaining 25% minority interest held by Optima Investment Group Limited was acquired by Counties Energy Limited in ECL Group Limited on 31 May 2022 for \$6,775,000.

Counties Power Lines Limited was renamed to CPL Network Limited on 18 November 2019. It has been nontrading in both the current and comparative years. Effective 28 April 2021, CPL Network Limited has changed its name to Counties Energy Limited.

Name of entity	Place of Business/Country of incorporation	% of Ownership interest	Nature of Relationship	Measurement Method
SmartCo Limited	New Zealand	14.29%	Joint Venture	Equity
Ampli Limited	New Zealand	31.58%	Associate	Equity

In 2010, the Company acquired a 14.29% joint venture investment in SmartCo Limited and receives group buying benefits in relation to smart meters and related equipment.

Due to the nature of the contractual rights and obligations, SmartCo Limited is classified as a joint venture for accounting purposes and accounted for using the equity method.

In 2017, the Company acquired a shareholding of 31.58% in Ampli Limited (incorporated on 18 December 2017) at nil consideration. Ampli Limited was formed to develop data analytics for the electricity distribution industry. Ampli Limited is no longer trading.

There were no other changes during the year.

## 29. Events occurring after the reporting date

On 5th August 2023 the Trust held its biennial election and five Candidates stood for election, including two Trustees due to retire by rotation – Messrs Alan Eyes and Phillip Beston, who were eligible to stand for re-election. The successful candidates were Alan Eyes and Megan Matthews.

The Trust is currently undergoing its 10 Year Ownership Review which involves a Consumer consultation process towards a decision as to the best form of ownership of the Company's shares. The proposed plan is intended to be launched at the Trust's annual general meeting and will be followed by a consultation process before it is formalised in early 2024.

There have been no other subsequent events that have not already been disclosed.

# Statement of Service Performance for the year ended 31 March 2023

The tables below set out the performance targets included in the Statement of Corporate Intent for 2023.

## Financial targets

	2023		2022	
	Target	Actual	Target	Actual
Earnings before interest and tax expressed as a percentage of total average capital employed	6.2%	7.6%	4.9%	11.1%
Profit after tax expressed as a percentage of average consolidated shareholders' funds	5.7%	6.4%	4.3%	9.7%

Financial targets were exceeded in 2023.

## Reliability targets

	2023		2022	
	Target	Actual	Target	Actual
AVERAGE MINUTES WITHOUT ELECTRICITY PER CONSUMER (SAIDI)				
• Unplanned outages	101.50	122.82	104.26	147.89
• Planned	176.15	228.34	180.00	150.37
AVERAGE NUMBER OF OUTAGES PER CONSUMER (SAIFI)				
• Unplanned outages	1.87	2.50	2.28	2.71
• Planned	0.54	0.77	0.58	0.48

Unplanned outages, as measured by SAIDI (average minutes without electricity per customer), were unfavourable to target by 21.32 minutes (21% unfavourable). The main categories of faults were Vegetation, Defective Equipment, Third Party Interference and No Cause Found. Unplanned SAIFI (average number of outages per customer) was also unfavourable to target by 0.64 interruptions (34% unfavourable).

Planned SAIDI was above target by 52.19 minutes (30% unfavourable). Planned SAIFI was also above target, being 0.23 interruptions (43%) above the year's target.

The unplanned SAIDI and SAIFI results were calculated in accordance with the 2021-25 DPP normalisation method and the planned SAIDI and SAIFI results calculated in accordance with the Information Disclosure (ID) method using information from the Company's non-financial systems. Outages on Transpower or initiated by events on privately owned secondary networks, planned and unplanned, are excluded. Counties Energy also commenced recording the full impact of single transformer outages part way through FY22 in order to better understand the full customer experience of network reliability. These outages on single transformers are excluded from the FY23 reported measures. Although this is a variation from the standard 2021-25 DPP methodology, it is consistent with how Counties Energy measures have been reported to date and how the targets for FY23 were derived. Including single transformer outages, the measures would be 129.33 SAIDI and 2.54 SAIFI. Single transformer outages will be included in reporting and factored into targets in the Statement of Corporate Intent and Asset Management Plan from FY24.

The longer term targets for SAIFI and SAIDI have been revised based on:

- Recent performance of network
- Research presented to the Counties Energy Directors on network reliability
- A forecast of planned outage requirements, which is based on investment programmes (outlined in the Asset Management Plan), and the expected reliability improvements from those investments.

# Statement of Service Performance for the year ended 31 March 2023

## Health and safety targets

	2023		2022	
	Target	Actual	Target	Actual
Lost time injuries (LTIs)	–	1	–	3

Counties Energy's emphasis on safety excellence continues to gain momentum with the strengthening of their health, safety, quality, training and environmental resource. Improved engagement throughout the business has resulted in more focused opportunities and improved safety performance across all disciplines.

Focused, targeted conversations and improvements are discussed and facilitated at all meetings. The Health, Safety and Environmental Committee has been strengthened by additional time, training and a strong representative voice from the business, with nineteen regular attendees.

The Company's safety performance is constantly monitored, and reported on internally, and comparative data is utilised through engagement with the Electrical Engineers Association, the Business Leaders Health and Safety Forum and the Energy Networks Aotearoa.

Counties Energy is never complacent when safety is at stake and this has continued with strengthened focus, which has contributed to a positive impact on reported safety metrics.

## Independent Auditor's Report

## To the Trustees of Counties Energy Trust

### Opinion

We have audited the consolidated and separate financial statements of Counties Energy Trust (the "Trust") and its subsidiary (collectively referred to as the "Group"), which comprise:

- the consolidated and separate statement of financial position as at 31 March 2023;
- the consolidated and separate statement of comprehensive income for the year then ended;
- the consolidated and separate statement of changes in equity for the year then ended;
- the consolidated and separate statement of cash flows for the year then ended; and
- the notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements on pages 9 to 46 present fairly, in all material respects, the financial position of the Group and Trust as at 31 March 2023, and of their financial performance and cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated and separate financial statements* section of our report.

We are independent of the Group and Trust in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Counties Energy Trust or its subsidiary.

### Other information

The Trustees are responsible for the other information. The other information comprises the Directory on page 3, the Chair's Report on pages 4 to 7, the Trustees' Statement on page 8, and the Statement of Service Performance on pages 47 and 48 (but does not include the consolidated and separate financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report. Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **Responsibilities of the Trustees for the consolidated and separate financial statements**

The Trustees are responsible, on behalf of the Group and Trust, for the preparation and fair presentation of the consolidated and separate financial statements in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards, and for such internal control as the Trustees determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Trustees are responsible, on behalf of the Group and Trust, for assessing the Group and Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless, the Trustees either intend to liquidate the Group and Trust or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the consolidated and separate financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements. A further description of the auditor's responsibilities for the audit of the consolidated and separate financial statements is located at the XRB's website at:

<https://xrb.govt.nz/standards/assurance-standards/auditors-responsibilities/audit-report-7/>

## **Who we report to**

This report is made solely to the Trustees of Counties Energy Trust, as a body, in accordance with the Trust Deed. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Counties Energy Trust and its Trustees, as a body, for our audit work, for this report or for the opinions we have formed.

A stylized, handwritten-style signature of 'RSM' in blue ink.

# CountiesEnergyTrust

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